

tirpude

INSTITUTE OF MANAGEMENT EDUCATION

(An Autonomous Institute affiliated to Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur)
1, Balasaheb Tirpude Marg, Civil Lines, Sadar, Nagpur

Academic Regulation No. 06 of 2026

REGULATION GOVERNING RULES FOR ADMISSIONS AND EXAMINATIONS LEADING TO THE AWARD OF THE DEGREE OF BACHELOR OF COMMERCE (BUSINESS ADMINISTRATION/ COMPUTER APPLICATION), AS PER THE GUIDELINES PROVIDED UNDER NATIONAL EDUCATION POLICY 2020

Whereas, Tirpude Institute of Management Education, Nagpur was earlier known as Department of Management Studies and Research, Tirpude College of Social Work and came into existence vide Maharashtra Government Approval Letter No. NGC/ 3594/MBA/7459/MaShi dated 11 May 1994.

And

Whereas, Tirpude Institute of Management Education, Nagpur has been conferred Autonomy from The University Grants Commission through its letter number F.2-1/2023(AC-Policy) dated 9th September 2024.

And

Whereas, on having granted the Autonomous status, the duly constituted Board of Studies in Business Studies has prepared and approved a Teaching and Examination Scheme for B.Com (BA/CA) program in its meeting held on 19th November 2024 & 17th June 2025 and recommended for consideration and approval to the Academic Council of the Institute.

And

Whereas, the duly constituted Academic Council of the Institute approved the Teaching and Examination scheme for B.Com (BA/CA) Program along with Draft Academic Regulations governing provisions for admissions, teaching, examinations and other relevant matters and recommended to the Governing Body of the Institute for consideration and approval in its meeting held on 8th November 2025.

And

Whereas, the duly constituted Governing Body of the Institute considered and approved the Academic Regulations recommended by the Academic Council in its meeting held on 20th November 2025.

And

Whereas, the Academic Regulation No. 1 of 2025 titled "Rules Governing Admissions And Examinations Leading To The Award Of Degree Of Bachelor Of Arts Psychology, Regulation" was issued.

And

Whereas, the duly constituted Board of Studies in Business Studies has suggested some changes in the program framework and curriculum in its meeting held on 15th June 2026 which were approved by the Academic Council in its meeting held on 20.07.2026.

And

Whereas, it has become necessary to make necessary changes in the Academic Regulation No. 6 of 2025 and issue the new academic regulation for rules governing admissions and examination and other relevant matters leading to the award of degree of Bachelor of Commerce (Business Administration/Computer Application), these Academic Regulations are issued and shall be effective from the date of its issuance.

1. This regulation shall be called "RULES GOVERNING ADMISSIONS AND EXAMINATIONS LEADING TO THE AWARD OF DEGREE OF BACHELOR OF COMMERCE (BUSINESS ADMINISTRATION/COMPUTER APPLICATION), REGULATION, 2026"

2. This Regulation shall come into force from the date of its issuance and shall be applicable to all the students admitted to first year in academic session 2026-27 in BACHELOR OF COMMERCE (BUSINESS ADMINISTRATION/COMPUTER APPLICATION), program and shall govern all the students enrolled for BCom (BA/CA) program at the institute since 2024-25.
3. In this Regulation unless the context requires otherwise: -
- a. "Academic Council" means academic council constituted by the institute as per provisions of UGC Regulations, 2023 and responsible to scrutinize and approve the proposals with or without modification of the Boards of Studies with regard to courses of study, academic regulations, curricula, syllabi and modifications thereof, instructional and evaluation arrangements, methods, procedures relevant thereto etc. for the conduct of all the programs in the college.
 - b. "Board of Studies" means the Board of Studies constituted by the institute as per provisions of UGC Regulations, 2023 and responsible for drafting syllabus and question paper pattern of various courses required for different UG and PG programmes.
 - c. "Student" means a student admitted to the B.Com (BA /CA) program under this Regulation.
 - d. "Program" means the Bachelor of Commerce (Business Administration/Computer Application), program under this Regulation.
 - e. "Course" means a theory, practical (or the combination of theory and practical) subject, and research project, prescribed for any semester and carrying maximum and minimum passing marks, which a student, admitted to the Bachelor of Commerce (Business Administration/Computer Application) program, governed by this Regulation, must study to become eligible for the award of the Degree under this Regulation.
 - f. "Credit" means the unit by which the course work is measured. It is measured as 15 hours of teaching per credit for each theory course and 30 hours of teaching for each practical course.
 - g. "Grade Point" is the weight allotted to each grade letter depending on the marks awarded in a course/paper.
 - h. "Grade Letter" is an index to indicate the performance of a student in a particular course/ paper. It is the transformation of actual marks secured by a student in a course/paper. It is indicated by a Grade letter O,A,B,C,D,E and F. There is a range of marks for each Grade.
 - i. "Credit Point" (CP) is the value obtained by multiplying the Grade Point by the Credit i.e. No. of Credits assigned for the course x Grade Points secured for that course.
 - j. "Semester Grade Point Average (SGPA)" indicates the performance of a student in a given semester. It is based on the total credit points earned by the student in all the courses and the total number of credits assigned to the courses/papers in a Semester.
 - k. "Cumulative Grade Point Average (CGPA)" CGPA refers to the Cumulative Grade Point Average weighted across all the Semesters. It is obtained by dividing total number of credit points in all the Semesters by the total number of credits in all the Semesters.
 - l. "Degree" means the degree of Bachelor of Commerce (Business Administration/Computer Application).
 - m. "MOOCs" means the Massive Online Open Courses offered on SWAYAM, NPTEL, Department of Life Long Learning of RTMNU or any other such portals like Udemy, Edex, CourseEra etc. provided that the course completion certificate issued by all such platforms clearly mentions number of instructional hours required to complete the course and number of credits for the course.
 - n. "ATKT" means "Allowed To Keep Term" in the higher semester, as per the rules herein.

- o. "University" means parent or affiliating university- Rashtrasant Tukadoji Maharaj Nagpur University, Nagpur.

4. Duration of the program

Sr. No.	Certificate /Degree	Min. Duration
1	Certificate in Commerce	1 Year
2	Diploma in Commerce	2 Years
3	Bachelor of Commerce (BA/CA)	3 Years*

**Maximum duration for completing the Bachelor of Commerce (BA/CA) Degree Program shall be 7 years from the year of admission to the first year of program*

The B.Com program spans three years, divided into six semesters consisting of Semester-I and II in first year and Semester-III and IV in second year, Semester-V and VI in third year.

Each Semester shall have minimum 90 days of teaching before the commencement of any End Semester Examination of B.Com.

5. Programme Code: BCMBCM

6. Mode of Conduct: Regular Full Time

7. Eligibility for Admission in B.Com (BA/CA) First Year

For the B.Com(BA/CA) 1st semester admission, the examinee shall have Passed the HSC or equivalent or any State Board or any other Board recognized by UGC with English at Higher or Lower level with any combination of optional subjects in any stream.

OR

XII Standard Examination of Maharashtra State Board of Secondary and Higher Secondary Education in Vocational Stream with one language only; OR any other examination recognized as equivalent thereto; in such subjects and with such standards of attainments as may be prescribed Minimum Competence Vocational Course (MCVC).

OR

Any other Equivalent Examination of any State in (10+2) pattern with any combination of subjects and English as one of the subjects.

8. Re-entry or Lateral Entry:

- Students, opting for exit at any level, will have the option to re-enter the programme from where they have left off, in the institution within three years of exit and complete the degree programme within the stipulated maximum period of SEVEN years from the date of admission to first year.
- Re-entry at various levels for lateral entrants in the B.Com (BA/CA) program shall be based on the earned and valid credits as deposited and accumulated in the Academic Bank of Credits (ABC) through the institute.
- Lateral entry into the programme of study leading to the UG Diploma / Three Year UG Degree will be based on the validation of prior learning outcomes achieved and subject to availability seats based on intake capacity.

9. Program Outcomes (POs):

Bachelor of Commerce (Business Administration)

	Graduate Attribute	Outcome
PO 1	Problem Solving Ability	The graduate will be able to apply domain knowledge of management theories to solve business problems in functional areas of her/his choice such as marketing, finance, human resource, analytics, etc.
PO 2	Analytical and Decision-Making Skills	The graduate will be able to apply various analytical tools to evaluate given business situations, interpret data, and make effective strategic and/or operational decisions in a real-life business environment
PO 3	Entrepreneurship and Innovation	The graduate will be able to identify/develop business opportunities/ideas, develop business plans, and adopt innovative practices for sustainable growth
PO 4	Effective Communication	The graduate will exhibit effective communication of information, ideas, arguments and/or reports orally, written and through digital mode to diverse stakeholders
PO 5	Cooperation and Teamwork	The graduate will develop interpersonal and collaborative skills to work effectively in diverse teams, contributing to shared goals and respecting cultural and individual differences
PO 6	Ethics and Social Responsibility	The graduate will be able to demonstrate ethical values, integrity, and commitment to sustainable and socially responsible practices
PO 7	Lifelong learning and Adaptability	The graduate will demonstrate a commitment to continuous learning and upskilling, adapting to new technologies and evolving industry demands.
PO 8	Community Wellbeing	The graduate will demonstrate understanding of social, cultural, and community issues and contribute to community development through responsible citizenship, ethical behavior, and participative engagement for inclusive and sustainable growth

Bachelor of Commerce (Computer Application)

	Graduate Attribute	Outcome
PSO 1	Problem Solving Ability	The graduate will be able to apply domain knowledge of IT applications to solve business problems in functional areas of her/his choice such as marketing, finance, human resource, analytics, etc.
PSO 2	Analytical and Computational Thinking	The graduate will be able to apply analytical reasoning and computational thinking to analyse given business situations and design and implement IT solutions for commerce, accounting, auditing and e-business operations.
PSO 3	Technical Proficiency	The graduate will acquire practical skills in programming, databases, web technologies, and business applications for automation and e-commerce systems
PO 4	Effective Communication	The graduate will exhibit effective communication of information, ideas, arguments and/or reports orally, written and through digital mode to diverse stakeholders
PO 5	Cooperation and Teamwork	The graduate will develop interpersonal and collaborative skills to work effectively in diverse teams, contributing to shared goals and respecting cultural and individual differences

PO 6	Ethics and Social Responsibility	The graduate will be able to demonstrate ethical values, integrity, and commitment to sustainable and socially responsible practices
PO 7	Lifelong learning and Adaptability	The graduate will demonstrate a commitment to continuous learning and upskilling, adapting to new technologies and evolving industry demands.
PO 8	Community Wellbeing	The graduate will demonstrate understanding of social, cultural, and community issues and contribute to community development through responsible citizenship, ethical behavior, and participative engagement for inclusive and sustainable growth

10. Academic Instructions and Evaluation Scheme for B.Com (BA/CA) Program:

A detailed scheme for academic instructions and evaluation for B. Com. (BA/CA) program shall be followed as mentioned in Annexure – I.

11. Types of Courses

Courses include:

- Discipline Specific Core Course – A Discipline Specific Core (Major) Course is a compulsory course that provides essential knowledge, skills and conceptual frameworks directly aligned with the Major to be chosen by the student.
- Ability Enhancement Courses (AEC) – These courses are compulsory foundational courses designed to enhance student competencies crucial for academic success and employability.
- Open Elective (OE) – These are the courses that a student can select from any Discipline apart from the existing Discipline, based on his/her interest.
- Value Education Courses (VEC) – These are the courses designed to integrate ethical, moral, humanistic values and foster empathy and social responsibility.
- Skill Enhancement Courses (SEC) – These are the courses that a student has to select in order to develop hands on competencies, vocational abilities and applied knowledge.
- Discipline-Specific Electives (DSE) – These are the courses offered within the Major Discipline that allows learners to select from a given basket of specialized courses in order to develop their core knowledge and prepare them for research and industry.

12. Assessment and Evaluation

- In order to become eligible for the End Semester Examination (ESE) of any of the semesters, the student must have secured minimum 75% attendance in the said semester.
- The End Semester written/ practical examination of all the courses shall be conducted by the institute.
- Assessment of a student's performance shall be held as per the evaluation methods specified in the respective course descriptor having a bifurcation of Continuous Assessment (CA) and End Semester Examination (ESE).
- The mechanism for Continuous Assessment will be at the sole discretion of the course faculty who will have to design and conduct assessment of the course using various means like MCQ test, written assignment, class test, presentations, role play, case analysis, field visit or any method deemed fit for the assessment of the course. The details of such assessment and evaluation shall be clearly mentioned in the course descriptor of the said course.
- Marks for Continuous Assessment, awarded on the basis of MCQ test, class tests, assignment etc. as prescribed above by the faculty in the respective course and moderated by the Principal/Dean shall be notified to the students at least 5 days before the commencement of the End Semester Examination.
- Unless contradictory to the provisions of this academic regulation, all provisions related to conduct of examination and evaluation of students shall be effected as mentioned in a separate regulation titled

‘Regulation Governing Norms and Procedures related to examination and evaluation’ issued by the competent authority.

13. Eligibility for Award of Certificate/Diploma/Degree

Semester Completion	No. of Minimum Credits Required	Additional Credit Requirement	Eligible For
I and II	41	4 credits for NSQF Course/ Course approved by Centre of Life-Long Learning, /Internship/MOOCs	Certificate in Commerce OR Continue with the 2 nd Year
III and IV	41 + 43 = 84	4 credits for NSQF Course/ Course approved by Centre of Life-Long Learning, RTMNU/Internship/MOOCs	Diploma in Commerce OR Continue with 3 rd Year
V and VI	41 + 43 + 42 = 126	Not Required	Bachelor of Commerce Degree (Business Administration/ Computer Application)

Eligibility for Award of Degree and Nomenclature of the Degree:

- A student who earns minimum 126 credits in not less than three years becomes eligible for the award of ‘Bachelor of Commerce (Business Administration/Computer Application)’ Degree.
- The degree certificate shall have the mention of ‘Major’ subject opted by the student during the program.

14. Standard of Passing

The scope of the course, percentage of passing in End Semester Examination, Continuous Assessment, Internships, Project and Field Project shall be governed as per following rules:

- In order to pass the Bachelor of B.Com 1st, 2nd, 3rd, 4th, 5th, 6th Semester Examinations, an examinee shall obtain not less than 40% marks in each theory course taking CA and ESE together and not less than 50% marks in practical course.
- An examinee who is unsuccessful in any examination shall be eligible for the same at subsequent examination by payment of a fresh fee prescribed for such examinations.

15. Provision for Transfer of Credits

The B.Com program offered under this direction provides enhanced academic flexibility to students in terms of selecting the courses they want to learn. A student can opt for any course from any statutory/recognized University or a MOOC from SWAYAM/NPTEL, UDEMY, EDEX, COURSERA or Department of Lifelong Learning, RTMNU or any other institutes affiliated to Department of Lifelong Learning, RTMNU or any other online platform in lieu of a course other than Major/ Core courses, Discipline Specific Elective courses, Summer Internship, Research Project, provided that the course completion certificate issued by such platforms clearly mentions number of instructional hours and credits for the course.

The mechanism for transfer of credits earned through these courses to be adhered as mentioned below:

1. Every student shall mandatorily require to create an ID on Academic Bank of Credits (ABC) and shall submit her/his ID to the institute.
2. A student cannot opt out of any course/ courses mentioned as Major/ Core courses, Discipline Specific Elective courses, Summer Internship, Research Project
3. If a student is willing to opt out of any course, other than Major/ Core courses, Discipline Specific Elective courses, Summer Internship, Summer Internship, Research Project, he/she shall have to mention this while submitting the examination form to the institute for respective semester.
4. A certificate of completion of such MOOC course shall be submitted by the student to the Examination Committee/ Controller of Examination before the evaluation of end semester examination commences.
5. Such a certificate shall mandatorily have the number of credits; duration of the course and grades/marks obtained by the student and shall preferably have a QR code for verification.
6. If a student has opted for a MOOC course in a particular semester and failed to submit the certificate within prescribed time, the student shall be marked as 'Absent' for that particular course. Such a student shall be required to fill in the examination form in the consecutive attempt and submit the passing certificate in order to get his/her corrected result.
7. **Normalization of Marks:** There is a possibility that the composition of marks for ODL/ONLINE course may deviate from the composition of marks under this scheme of examination. In such a case the total marks (Proctored Examination + Assignments) obtained by a student in ODL/ONLINE course shall be proportionately converted by taking a basis of total maximum marks prescribed in this Scheme of Examination and such normalized marks be split (Theory, Practical and CIE) in the proportion as prescribed under this scheme of examination.

Normalization Formula:

Proportionate Marks

$$= \frac{\text{Marks obtained in Online/ODL course}}{\text{Max. Marks of Online/ ODL course}} \times \text{Max. Marks under this Scheme}$$

Example:

Case	Marks under this Scheme of Examination				Marks under ODL/Online Scheme			Marks Obtained by Student		
	Max. Marks SEE (TH) *	Max Marks SEE (PR)	Max. Marks (CIE)	Total Marks	Max. Marks Proctored Examination (SEE)	Max. Marks Assignments (CIE)	Total Marks	Proctored Examination	Assignment	Total
A	60	--	40	100	75	25	100	46	20	66*
B	--	50	50	100	75	25	100	46	20	66*
C	--	--	100	100	75	25	100	46	20	66*

*while converting, marks will be rounded off to the next integer if fraction is ≥ 0.5

Normalization of Total Marks:

$$\text{Proportionate Marks} = \frac{46+20}{100} \times 100$$

= 66 Marks

Distribution of normalized marks as prescribed by this Scheme of Examination

Case	Total Normalized Marks	Composition of Marks prescribed as per this Scheme of Examination				Proportionate Distribution of Marks as per this Scheme of Examination			
		Max. Marks SEE (TH) *	Max Marks SEE (PR)	Max. Marks (CIE)	Total Marks	Marks Obtained SEE (TH) *	Marks Obtained SEE (PR)	Marks Obtained (CIE)	Total Marks Obtained
A	66	60	--	40	100	40	--	26	66
B	66	--	50	50	100	--	33	33	66
C	66	--	--	100	100	--	--	66	66

8. If a student has opted for an ODL/Online course in a particular semester and failed to obtain minimum passing marks as per this scheme of examination, the student shall be declared 'Failed' in that particular course. Such a student will be required to fill in the examination form in the consecutive attempt and submit the passing certificate in order to get his/her corrected result.
9. If a student has opted for an ODL/Online course in a particular semester and failed to submit the course completion certificate within prescribed time for whatsoever reason, then the result of a student for that semester shall be 'WITHHELD' until he/she submits the course completion certificate with marks/grades to the university through college.

16. Promotion to higher semesters (ATKT)

The unsuccessful candidate of any semester examination shall be ALLOWED TO KEEP THE TERM (ATKT) in accordance with the following table: (Theory, Practical and Continuous Evaluation of a course shall be jointly considered as single passing head).

Sr. No.	Semester	Eligibility for admission and appearing End Session Examination
1	Semester I	Candidates should have passed the qualifying examination (HSC or Equivalent) as per the relevant Direction governing the programme.
2	Semester II	As above
3	Semester III	Candidate should have passed 50% of Semester I and semester II courses, combined, rounded up to next complete number
4	Semester IV	A Candidate should have passed 50% of Semester I and semester II courses, combined and filled examination form of semester III
5	Semester V	Candidate should have passed all courses of Semester I, II and 50% of Semester III and semester IV courses, combined, rounded up to next complete number
6	Semester VI	A Candidate should have passed all courses of Semester I, II and 50% of Semester III and semester IV courses, combined, and filled the examination form of semester V

Note: A candidate admitted to Final Semester (6th semester) of the programme can appear for Final Semester examination however the result of the Final Semester examination will be withheld (NCL – Not Cleared lower semester examinations) unless the candidate clears all the lower examinations of the Programme.

17. Absorption Scheme:

Students admitted to the B.Com program under previous directions shall be allowed to take admission in the current directions only if the annual credits earned previously by the candidate are equal to or more than the current annual credit requirement laid down by the institute under the current directions.

A. Absorption of students to 2nd year (3rd Semester) of B.Com (BA /CA) under this regulation:

- a. Students who have passed 1st year (1st and 2nd Semester) of B.Com (BA /CA) program under previous B.Com (BA /CA) (OB-CBCS) direction will be allowed for admission to 2nd year (3rd Semester) of B.Com (BA /CA) program under this regulation.
 - i. SGPA of 1st and 2nd semester examinations of such students will be considered while processing the second-year result.
- b. Students who have failed in one or more subjects of 1st year (1st and/or 2nd Semesters) of B.Sc. B.Com (BA /CA) program under previous B.Com (BA /CA) (OB-CBCS) direction but are eligible for admission to 2nd year (3rd Semester) under ATKT rules of the previous direction will be allowed for admission to 2nd year of B.Com (BA /CA) program under this regulation.
 - i. Such students will be required to appear and pass their backlog papers at university examinations as per previous direction during the attempts as mentioned by the affiliating university from time to time.
 - ii. If such student fails to pass any of the backlog subjects in provided number of attempts, she/he will not be absorbed in this scheme of examination and shall be required to take a fresh admission to 1st year of B.Com (BA /CA) program under this regulation.

B. Absorption of students to 3rd year (5th Semester) of B.Com (BA /CA) under this regulation:

- a. Students who have passed 1st and 2nd year (1st, 2nd, 3rd and 4th Semester) of B.Sc. (Data Science) program under previous B.Sc. B.Com (BA /CA) (OB-CBCS) direction will be allowed for admission to 3rd year (5th Semester) of B.Com (BA /CA) program under this regulation.
 - i. SGPA of 1st, 2nd, 3rd and 4th semester examinations of such students will be considered while processing the third-year result.
- b. Students who have failed in one or more subjects of 2nd year (3rd and/or 4th Semesters) of B.Com (BA /CA) program under previous B.Com (BA /CA) (OB-CBCS) direction but are eligible for admission to 3rd year (5th Semester) under ATKT rules of the previous direction will be allowed for admission to 3rd year of B.Com (BA /CA) program under this regulation.
 - i. Such students will be required to appear and pass their backlog papers at university examinations as per previous direction during the attempts as mentioned by the university from time to time.
 - ii. If such student fails to pass any of the backlog subjects in provided number of attempts, she/he will not be absorbed in this scheme of examination and shall be required to take a fresh admission to 2nd year of B.Com (BA /CA) program under this regulation.

C. Absorption of students from other Non-Autonomous/Autonomous colleges:

- a. Students from other non-autonomous or autonomous institutions affiliated to any state/central university shall be allowed to take admission to 2nd year (3rd Semester) of this program provided the student has passed all courses/subjects of 1st and 2nd semester examinations.
 - i. SGPA of 1st and 2nd semester examinations of such students will be considered while processing the second-year result.

- b. Students from other non-autonomous or autonomous institutions affiliated to any state/central university shall be allowed to take admission to 3rd year (5th Semester) of this program provided the student has passed all courses/subjects of 1st, 2nd, 3rd, and 4th semester examinations.
 - i. SGPA of 1st and 2nd semester examinations of such students will be considered while processing the second-year result.
 - ii. A student with backlog papers shall not be allowed for admission under this clause.

D. Discontinuation of Course/s: In case, any course/s are prescribed in the scheme of teaching and examination mentioned in this regulation is discontinued by the competent authority, the Institute shall continue to conduct examinations for THREE attempts and students who fail shall clear the course/s within those THREE attempts. After, that the students who fail shall be required to pursue the course/s replacing such course/s by seeking provisional admission by paying a fee of Rs. 2000 per course.

18. Evaluation of Internship/Research Project:

Internship/ Research Project shall be compulsory for each student appearing 5th and 6th Semester respectively.

- (i) **Internship:** Each student has to mandatorily undergo Summer Internship Project (SIP) of 45 – 60 days. The SIP will commence after the end session examination of Semester IV. The SIP will be considered as a separate course having 4 credits and will be evaluated along with end session examination of Semester V.
- (ii) **Research Project:** The Field Project is a mandatory 45 – 60 days days course in the final eighth semester, carrying 4 credits. The objective is for students to work directly with an external host organization. The expected outcome is a formal consulting report and a presentation delivered to the client and faculty, demonstrating professional competency and the ability to translate theory into practice, with evaluation conducted during the end-session examination of Semester VIII.
- (iii) Internship and Field Project shall carry 100 marks each as follows:

Heads of Passing	Marks
Project Report Evaluation and Viva Voce by External Examiner/Industry Personnel	50
Project Report Evaluation and Viva Voce by Internal Examiner	50

- (iv) The internship (5th Semester) and Project (6th Semester) shall be taken up on individual basis.
- (v) For Internship/Project a batch of Maximum **TWENTY projects** per guide/supervisor have to be allotted by the Institute.
- (vi) The Guide/Supervisor shall act as an internal examiner for Internship/Project Examination.
- (vii) The guide or the supervisor shall be appointed by the institute and should be teaching in the M.Com/MBA/B.Com/BBA/MCM/MCA Programme with minimum qualifications as prescribed by UGC/AICTE for Assistant Professor.
- (viii) The External examiner for Internship/Project Evaluation shall be appointed by the institute from the list of full-time teaching faculty of the M.Com/MBA/B.Com/BBA/MCM/MCA programme of any other institute/ University or Industry expert.
- (ix) Each such External examiner shall examine a maximum of TWENTY projects in the academic year.
 - ONE copy of Internship report/project work (Printed and hard bound) shall be submitted to the Institute at least one month before the commencement of the respective ESE for evaluation purpose.

- A Candidate shall submit with his/her project work, a **certificate** from the Supervisor to the effect:-
 - That the candidate has satisfactorily completed the **Internship/Project** work for not less than prescribed number of hours mentioned in the **directions**.
 - That the Project work is the result of the candidate's **own** work and is of sufficiently high standard to warrant its presentation for examination.
 - The candidate shall submit his declaration that the **Internship/Project** is the result of his own research work and the same has not been **previously** submitted for any examination. The Project shall be liable to be rejected and /or cancelled if found otherwise.
 - The Internship/Project work shall be evaluated **through Seminar** and Viva-voce at the Institute by internal and external examiner appointed by **Controller of Examination** within 10 days of the completion of the respective semester examination.

19. Each student admitted to this program is required to earn adequate number of credits for Co-curricular courses as prescribed in the teaching and examination scheme. Guidelines and modalities related to evaluation of CC courses is described in Appendix No. ____.

20. If any question of interpretation of any clause arises for this Regulation and related appendices, the same shall be referred to the Director of the Institute whose decision in consultation with the Dean shall be final and binding on all concerned.

21. Provision for Amendment:

In case, any amendment is required to be made in provisions mentioned in this regulation, the same shall be recommended by the Board of Studies concerned and approved by the Academic Council and Governing Body of the Institute. A separate notification of amendment along with a revised regulation need to be issued by the competent authority.


Dr. Lalit Khullar

Director

Director

Tirpude Institute of Management Education
1, Balasaheb Tirpude Marg, Civil Lines, Sadar, Nagpur

Annexure – 1 (Version 1.0)

B.Com (BA/CA)

Instruction and Evaluation Scheme

B.Com (BA/CA) Semester I

Sr. No	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Management Essentials	BS/GM/001	45	0	50	-	50	100	40	3
2	DSC	Accounting Processes for Business	FA/AC/001	45	0	50		50	100	40	3
3	AEC	Foundations of English	LG/FE/001	60	0	50		50	100	40	4
4	SEC	Basics of MS Excel	IT/BC/001A	24	75		30	70	100	50	4
5	IKS	Ancient Indian Economics and Management (IKS)	EC/IK/001	30	0	50	-	50	100	40	2
6	OE	To be Selected from OE Basket (Any one)		As per OE Basket		As per OE Basket		As per OE Basket	100	40	2
7	CC	Co-curricular Course	CC1								2
Total									600	250	20

OPEN ELECTIVE for SEMESTER I

S.N o.	Course Type	Open Electives Basket	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credit
				Theory	Practical	Theory	Practical				
1	OE	Financial Literacy	FA/FL/001	30	0	50		50	100	40	2
2	OE	Psychological Thinking	PS/TP/001	30	0	40		60	100	40	2
3	OE	Health Economics	EC/HE/001	30	0	50		50	100	40	2
4	OE	Basics of French Language	LG/FL/001	30	0	40		60	100	40	2
5	OE	Principles and Practices of Banking	FA/PB/001	30	0	50		50	100	40	2
6	OE	Data Ethics	DS/DE/001	30	0	50		50	100	40	2
7	OE	Ethical Hacking	IT/EH/001	30	0	40		60	100	40	2

B.Com (BA/CA) Semester II

Sr. No	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Corporate Accounting	FA/CRA/002	45	0	50	-	50	100	40	3
2	DSC	Principles of Microeconomics	EC/PM/001A	55	0	50		50	100	40	4
3	DSC	International Trade Concepts	EC/IB/001	58	0	50	-	50	100	40	4
4	AEC	Comprehensive Communication C	LG/CC/002C	30	0	50		50	100	40	2
5	VSC	Advanced Excel	IT/EX/002A	30	60		30	70	100	50	4
6	OE	To be Selected from OE Basket (Any one)		As per OE Basket		As per OE Basket		As per OE Basket	100	40	2
7	CC	Co-curricular Course	CC 2								2
Total									600	250	21

OPEN ELECTIVE for SEMESTER II

S.N o.	Course Type	Open Electives Basket	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credit
				Theory	Practical	Theory	Practical				
1	OE	Cyber Psychology	PS/CYP/001	30	0	40		60	100	40	2
2	OE	Basics of E-Commerce	IT/EC/001	23	15	40		60	100	40	2
3	OE	Basics of German Language	LG/GL/001	30	0	40		60	100	40	2
4	OE	Principles and Practices of Insurance	FA/PI/001	30	0	50		50	100	40	2
5	OE	Introduction to Data Science	DS/ID/001	30	0	50		50	100	40	2
6	OE	Internet of Things	IT/IO/002	30	0	40		60	100	40	2

A student can exit the program after successful completion of 1st and 2nd semesters having earned requisite number of credits as mentioned in the scheme of examination and additional 4 credits from the list of courses mentioned in NSQF/ Centre of Life-Long Learning (RTMNU) /Internship/MOOCs. Such a student shall be eligible for the award of Certificate in B.Com' by the University.

OR

A student can continue the program in 2nd year.

B.Com (BA/CA) Semester III

Sr. No	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Management Accounting	FA/MA/001	60	0	50	-	50	100	40	4
2	DSC	Business Law	BS/BL/001B	60	0	50		50	100	40	4
3	DSC	Costing Methods	FA/CM/001	45	0	50		50	100	40	3
4	DSC	Introductory Macroeconomics	EC/MA/001	45	0	50	-	50	100	40	3
5	VAC/SEC	Work Environment and Human Values / Digital Marketing	BS/WHV/001 or BS/DM/001	30	0	50		50/100*	100	40/50*	2
6	VSC	Principles of Auditing / Introduction to Stock Market	FA/PA/001 or FA/SM/001	30	0	50		50	100	40	2
7	OE	To be Selected from OE Basket (Any one)	Select from Basket	As per OE Basket		As per OE Basket		As per OE Basket	100	40/50	2
8	CC	Co-curricular Course	CC3								2
Total									700	280/300	20

*for Digital Marketing course

OPEN ELECTIVE for SEMESTER III

S.No.	Course Type	Open Electives Basket	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credit
				Theory	Practical	Theory	Practical				
1	OE	Event Management	BS/EM/001	30	0		50	50	100	50	2
2	OE	Emotional Intelligence	PS/EI/001	28	2	40		60	100	40	2
3	OE	Environmental Economics and Sustainability	EC/EES/001	30	0	50		50	100	40	2
4	OE	Basics of French Language	LG/FL/001	30	0	40		60	100	40	2
5	OE	Introduction to FinTech	FA/FT/001	30	0	50		50	100	40	2
6	OE	Generative AI	DS/GA/001	30	0		50	50	100	50	2
7	OE	Intellectual Property Rights	BS/IP/001	30	0	40		60	100	40	2

B.Com (BA/CA) Semester IV

The specialization chosen by the student (Business Administration/ Computer Application) at the commencement of 4th Semester, shall be considered as her/his Major for the award of Bachelor Degree.

Sr. No	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Elementary Business Research & Statistics	BS/BRS/001	60	0	50	-	50	100	40	4
2	DSC	Taxation	FA/TX/001	45	0	50	-	50	100	40	3
3	DSC	International Trade and Globalization	EC/IT/002	45	0	50		50	100	40	3
4	DSE	Elective 1- Basket (HRM/MM/FM/CA) OR MOOC in relevant area		45/28#/ 0\$	0/30\$	50/40#	45\$	50/60#/55\$	100	40/50\$	3
5	AEC	Aptitude Development	BS/AD/001	30	0	50	-	50	100	40	2
6	VAC / VSC	Environmental Science / Office Management	BS/ES/001 or BS/OF/001	30	0	60/50*		40/50*	100	40	2
7	OE	To be Selected from OE Basket (Any one)	Select from Basket	As per OE Basket		As per OE Basket		As per OE Basket	100	40	2
8	CC	Co-curricular Course	CC4								2
Total									700	280/290	21

*for Office Management course

#for programming using Python

\$for Programming using Python-Lab

OPEN ELECTIVE for SEMESTER IV

Sr. No.	Course Type	Open Electives Basket	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credit
				Theory	Practical	Theory	Practical				
1	OE	Performance Marketing	BS/PEM/001	30	0	50		50	100	40	2
2	OE	Gender Dynamics and Gender Studies	PS/GD/001	26	4	40		60	100	40	2
3	OE	Geopolitics	EC/GP/001	30	0	50		50	100	40	2
4	OE	Basics of German Language	LG/GL/001	30	0	40		60	100	40	2
5	OE	Mutual Fund Investment	FA/MF/001	30	0	50		50	100	40	2
6	OE	AI for Business	DS/AB/001	30	0	50		50	100	40	2

A student can exit the program after successful completion of 1st, 2nd, 3rd and 4th semesters having earned requisite number of credits as mentioned in the scheme of examination and additional '4 credits from the list of courses mentioned in NSQF/ Centre of Life-Long Learning (RTMNU) /Internship/MOOCs. Such a student shall be eligible for the award of 'Diploma in Commerce' by the University.

List of DSE for Sem IV

DSE for (BA) HR				
	Course Name	Course Type	Course Code	Credits
1	Fundamentals of Human Resource Management	DSE	BS/HR/001A	3
DSE for (BA) Finance				
	Course Name	Course Type	Course Code	Credits
1	Fundamentals of Financial Management	DSE	FA/FM/001A	3

DSE for (BA) Marketing				
	Course Name	Course Type	Course Code	Credits
1	Fundamentals of Marketing Management	DSE	BS/MM/001A	3
DSE for CA				
	Course Name	Course Type	Course Code	Credits
1	Programming using Python	DSE	IT/PP/001	2
	Programming using Python-Lab	DSE	IT/PP/001P	1

OR

A student can continue the program in 3rd year.

B.Com (BA/CA) Semester V

Sr. No	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Strategic Analysis for Competitive Advantage	BS/SM/001A	45	0	50	-	50	100	40	3
2	DSC	Fundamentals of Entrepreneurship Development	BS/ED/001	45	0	50		50	100	40	3
3	DSE	Elective 2-Basket (HRM/MM/FM/CA) OR MOOC in relevant area		60/45#/ 0\$	30\$	50/40*	50\$	50/60*	100	40/50\$	4
4	DSE	Elective 3-Basket (HRM/MM/FM/CA) OR MOOC in relevant area		60/35@	55@	50/40@		50/60@	100	40	4
5	AEC	On the Job Training (OJT)					100		100	50	4
5	CC	Co-curricular Course	CC5								2
Total									500	210/220	20

*for Consumer Buying Behaviour course(Elective 2)

\$for Machine Learning Lab course(Elective 2)

#for Machine Learning course(Elective 2)

@for Database Management System(Elective 3)

List of DSE for Sem V

DSE for (BA) HR				
	Course Name	Course Type	Course Code	Credits
2	Recruitment & Selection	DSE	BS/RS/002A	4
3	Training & Development Practices	DSE	BS/TD/002A	4
DSE for (BA) Finance				
	Course Name	Course Type	Course Code	Credits

DSE for (BA) Marketing				
	Course Name	Course Type	Course Code	Credits
2	Consumer Buying Behaviour	DSE	BS/CB/002B	4
3	Sales Management	DSE	BS/SL/002	4
DSE for CA				
	Course Name	Course Type	Course Code	Credits

2	Business Finance Function	DSE	FA/FM/002A	4		2	Machine Learning	Major	DS/ML/002A	3
3	Financial Markets & Institutions	DSE	FA/FI/002A	4			Machine Learning Lab	Major	DS/ML/002P	1
						3	Database Management System	DSE	IT/DB/001A	4

B.Com (BA/CA) Semester VI

Sr. No.	Course Type	Course Name	Course Code	Instructional Hours		Max Marks ESE		Max Marks CA	Total Marks	Minimum Passing Marks	Credits
				Theory	Practical	Theory	Practical				
1	DSC	Advanced Management Accounting	FA/AMA/002	60	0	50	-	50	100	40	4
2	DSC	Tally Accounting	IT/TA/001A	30	60	40		60	100	40	4
3	DSE	Elective 4-Basket (HRM/MM/FM/CA) OR MOOC in relevant area		60/45*/0 ^s	0/30 ^s	50	50 ^s	50	100	40/50 ^s	4
4	DSE	Elective 5-Basket (HRM/MM/FM/CA) OR MOOC in relevant area		60	0	50/40#	-	50/60#	100	40	4
5	AEC	Project & Viva -Voce					100		100	50	4
6	CC	Co-curricular Course	CC6								2
Total									500	210	22

*for Deep Learning course (Elective 4) \$for Deep Learning Lab (Elective 4)
#for Retail Marketing course (Elective 5) and Software Project Management (Elective 5)

List of DSE for Sem VI

DSE for (BA) HR				
	Course Name	Course Type	Course Code	Credits
4	Performance and Compensation Management	DSE	BS/PC/002A	4
5	Human Resource Information System	DSE	BS/IS/002A	4
DSE for (BA) Finance				
	Course Name	Course Type	Course Code	Credits
4	Indian Banking System	DSE	FA/BS/002	4
5	Advanced Financial Management	DSE	FA/FM/003A	4

DSE for (BA) Marketing				
	Course Name	Course Type	Course Code	Credits
4	Customer Relationship Management	DSE	BS/CR/002	4
5	Retail Marketing	DSE	BS/RMT/002A	4
DSE for CA				
	Course Name	Course Type	Course Code	Credits
4	Deep Learning	DSE	DS/DL/003A	3
	Deep Learning Lab	DSE	DS/DL/003P	1
5	Software Project Management	DSE	IT/SP/001A	4

A student can exit the program after successful completion of 1st, 2nd, 3rd, 4th, 5th and 6th semesters having earned the requisite number of credits as mentioned in the scheme of examination. Such a student shall be eligible for the award of 'Bachelor of Commerce' degree by the University.

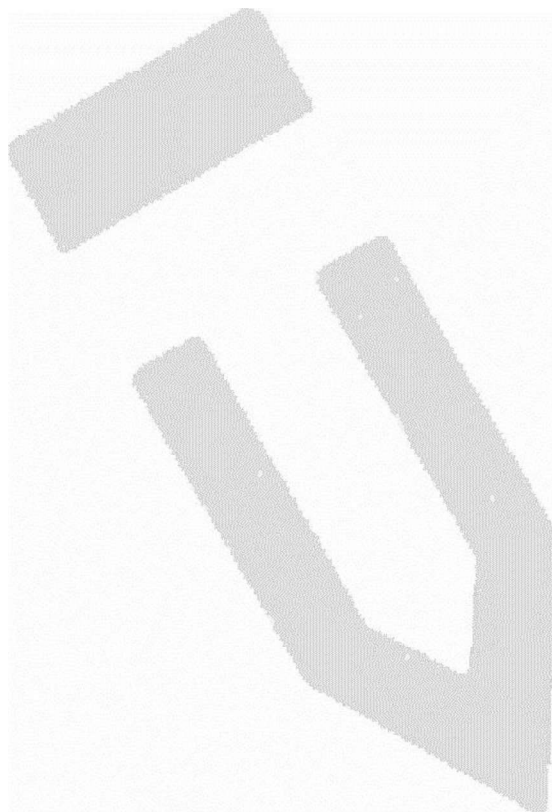
Rubrics and detailed parameters for evaluation of Internship/Project are mentioned in Annexure 2/ Annexure 3.

Annexure 2

Internship Evaluation Rubric (Total: 100 Marks)

Criteria	Sub-Criteria	Marks	Scale for Assessment
1. Company and Industry Profile (10)	Clarity, relevance, and understanding of company operations and industry context	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
2. Introduction of the Topic (15)	Relevance of topic to specialization	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Conceptual background and rationale for topic selection	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Clarity and scope definition of the topic	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
3. Objectives of the Study (10)	Specific, measurable, and relevant objectives	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Alignment of objectives with internship activities	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
4. Data Collection and Analysis (Optional) (15)	Appropriateness of data and sources used	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Application of analytical tools or methods	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Quality of findings and interpretation	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
5. Functional Learnings (20)	Understanding and application of domain knowledge (marketing, finance, HR, operations, etc.)	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
	Linking academic concepts with practical exposure	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)

Criteria	Sub-Criteria	Marks	Scale for Assessment
6. Behavioural Learnings (20)	Professional attitude, ethics, and discipline	7	Excellent (7), Good (6), Average (5), Poor (4), Unsatisfactory (3–0)
	Communication and interpersonal skills	7	Excellent (7), Good (6), Average (5), Poor (4), Unsatisfactory (3–0)
	Adaptability, teamwork, and problem-solving approach	6	Excellent (6), Good (5), Average (4), Poor (3), Unsatisfactory (2–0)
7. Presentation and Viva Voce (10)	Structure and coherence of report presentation	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Clarity of understanding, confidence, and responses	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
Total		100	



Annexure 3
Research Project Evaluation Rubric (Total: 100 Marks)

Parameter	Sub-Criteria	Marks	Scale for Assessment
1. Research Design and Planning (20 Marks)	Selection and relevance of research topic to specialization	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Clarity of research problem, objectives, and hypotheses	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Review of literature and theoretical framework	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Research design and planning (sampling method, timeline, limitations)	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
2. Data Collection and Analysis (25 Marks)	Relevance and adequacy of data collected (primary/secondary)	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
	Application of analytical tools and techniques (quantitative or qualitative)	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
	Validity, interpretation, and accuracy of analysis	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
3. Findings, Discussion, and Conclusions (25 Marks)	Clarity and relevance of findings to research objectives	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
	Critical discussion, interpretation, and managerial implications	10	Excellent (10–9), Good (8–7), Average (6–5), Poor (4–3), Unsatisfactory (2–0)
	Practical recommendations, limitations, and scope for future research	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
4. Report Presentation and Documentation (15 Marks)	Logical organization and structure of the report	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)

Parameter	Sub-Criteria	Marks	Scale for Assessment
	Writing clarity, formatting, referencing, and tabulation quality	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Print quality, binding, and visual presentation (charts, tables, graphs)	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
5. Presentation and Viva Voce (15 Marks)	Clarity of presentation and communication skills	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Depth of understanding and command over research topic	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
	Ability to answer questions confidently and logically	5	Excellent (5), Good (4), Average (3), Poor (2), Unsatisfactory (1)
Total		100	

